

Proposal Submission Instructions

Target Modernization and Targetry Range Automated Control and Recording (TRACR) Post Deployment Software Support (PDSS) / Post Production Software Support (PPSS)

CARTS- Lot II Opportunity Number	CARTS-12-KOL-0003
Key Dates	
Proposal Submission Date*:	21-November-11 2:00 PM
Proposal Validity	120 Days
RFP Questions due by 4 PM ET:	Monday, October 31, 2011
(*All times are Eastern Time)	
Points of Contact	
Acquisition Center POC:	US ARMY PEO STRI ACQUISITION CENTER Attn: Marie Bittikofer 12350 Research Parkway Orlando, FL 32826 Telephone: 407-208-5086 E-mail: marie.bittikofer@us.army.mil
Alternate POC:	Lisa Parker Telephone: 407-380-4054 E-mail: lisa.c.parker@us.army.mil
Submission Requirements	
Format:	Microsoft Word 2003 or 2007
Font:	Arial or Times New Roman; no smaller than 10-point font; Printing on both sides of paper will be counted as 2 pages.
Page Size:	8 1/2 X 11
Fold Outs:	Maximum Size: 11 x 17; May be landscape and will be counted as 1 page, unless printed on both sides; Shall only be used for Tables and Figures.
Margins:	1" on all sides
Orientation:	Portrait. Fold-outs may be landscape.
Tables and Figures:	No smaller than 10-point font; May be landscaped; Printing on both sides of paper will be counted as 2 pages.
Transmission method:	<p>Volume I (Technical) , Volume II (Management), and Volume III (Price) shall be submitted to the Contract Specialist with three (3) hard copies and two (2) electronic copies included in the submission.</p> <p>The Government does not authorize submission of telegraphic or facsimile offers for this solicitation. The Offeror shall mark the outside shipping container with the RFP Number for this solicitation. Offerors shall mail or hand-carry proposals to the Contract Specialist.</p> <p>If the Offeror hand-carries the proposal and/or any final proposal revision (as applicable), the Offeror shall notify the Contract Specialist by email or phone, at least 24 hours in advance of the intent to hand deliver the proposal. The email must include the name of the organization, along with the name and phone number of the individual delivering the proposal in order to arrange a delivery time.</p> <p>For a hand-carried proposal, the Offeror shall obtain a Proposal Receipt Form from the Contract Specialist. The Contract Specialist will annotate the date and time of proposal receipt, the number of boxes received and signs in the "Signature of Contract Specialist" portion of the form. The Contract Specialist will also provide a copy of the Proposal Receipt Form to the Offeror. The Contract Specialist's signature only denotes the receipt of the proposal; she/he is not responsible for the proposal delivery content or condition.</p>
Electronic Submission Requirements	Each volume is a separate electronic file on CD or email per Tab 2.
Markings:	All printed pages shall be marked: "SOURCE SELECTION INFORMATION – SEE FAR 2.101 and 3.104"
Transmittal Letter and Title Page:	The Offeror shall submit a Transmittal letter which specifies the extent of agreement with all terms, conditions and provisions included in the solicitation. Any amendments to the solicitation shall be acknowledged and accepted. Exceptions, deviations and waivers to the solicitation will not be accepted with the proposal. If an Offeror has any issues with the terms and conditions of the solicitation they shall notify the PCO well in advance of the proposal due date. Each volume will contain: Title of Proposal, CARTS Opportunity Number, Proposal Volume, Offeror's Name and copy number (if applicable).

Proposal Submission Instructions

Notes:	
1.	All proposals must demonstrate that the Offeror has an understanding of the requirements and associated risks as well as possesses the resources and acumen in providing training/testing simulation/system/ instrumentation/service solutions necessary to meet the requirements set forth in this solicitation. The Government considers statements that the prospective Offeror understands, can or will comply with the statements paraphrasing the requirements or parts thereof to be inadequate and unacceptable. The Government further considers mere reiteration of the requirement or standard reference material to also be inadequate and unacceptable.
2.	Offerors must assume any data they have previously submitted in response to another solicitation, whether to PEO STRI or another agency will be unavailable during this proposal evaluation and source selection process. Offerors will not incorporate data into this proposal by referring to another proposal or other source. Any references to sources not provided with an Offeror's proposal will not be considered.
3.	If a discrepancy exists between the original paper copy of the proposal and the electronic copy required to be submitted, the electronic copy will take precedence.
4.	The Government reserves the right to request additional information after receipt of Offeror's response to the RFP.
5.	The proposal shall be valid for not less than 120 calendar days from the proposal due date.
6.	The Government may reject any proposal that is evaluated to be unrealistic in terms of program commitments and technical capability, including contract terms and conditions, or unrealistically high or low in cost/price when compared to the Government's estimates, such that the proposal is deemed to reflect an inherent lack of competence or failure to comprehend the complexity and risks of the program.
7.	For the purposes of this acquisition, proposals shall not contain Classified information.
8.	Interested parties shall submit questions regarding this solicitation by electronic mail to marie.bittikofer@us.army.mil with the solicitation number in the subject line. The Government will answer all questions to all offerors electronically provided it receives those questions by 1600 ET 31 October 2011. The Government may issue one or more solicitation amendment(s) prior to the deadline for final proposal submissions based on the questions received. Questions received after the deadline may not be answered prior to proposal submission. The Government does not anticipate extending the closing date for receipt of offers. Accordingly, offerors are encouraged to carefully review all solicitation requirements and submit questions to the Government early in the proposal preparation cycle.
9.	Offerors are cautioned that in order for their proposal to be eligible for award, the proposal shall be in compliance with the terms and conditions set forth in the RFP.
10.	Offerors are advised that proposals shall be accepted only from those proposing as prime contractors under CARTS. Such offerors shall be responsible for submitting complete proposal packages containing all components of the proposal inclusive of any team member or subcontractor proposal information. Pricing data, or other information which may be considered proprietary to team members or subcontractors, shall be submitted with the prime contractor's proposal in a separate sealed envelope.
11.	If an offeror believes that the requirements and/or instructions in the RFP contain an error, omission, or are otherwise unsound, the offeror should notify the Contracting Officer in writing with supporting rationale no later than ten (10) days after the release of the RFP.

Proposal Submission Instructions

	<p>12. Submission, modification, revision, and withdrawal of proposals. Offerors are responsible for submitting proposals, and any modification, or revisions, so as to reach the Government office designated in the solicitation by the time specified in this solicitation. Any proposal, modification, or revision received at the Government office designated in the solicitation after the exact time specified for receipt of offers is "late" and will not be considered unless it is received before award is made, the Contracting Officer determines that accepting the late offer would not unduly delay the acquisition; and --</p> <p>(1) If it was transmitted through an electronic commerce method authorized by the solicitation, it was received at the initial point of entry to the Government infrastructure not later than 5:00 p.m. one working day prior to the date specified for receipt of proposals; or</p> <p>(2) There is acceptable evidence to establish that it was received at the Government installation designated for receipt of offers and was under the Government's control prior to the time set for receipt of offers; or</p> <p>(3) It is the only proposal received.</p> <p>However, a late modification of an otherwise successful proposal that makes its terms more favorable to the Government, will be considered at any time it is received and may be accepted.</p> <p>Acceptable evidence to establish the time of receipt at the Government installation includes the time/date stamp of that installation on the proposal wrapper, other documentary evidence of receipt maintained by the installation, or oral testimony or statements of Government personnel.</p> <p>If an emergency or unanticipated event interrupts normal Government processes so that proposals cannot be received at the office designated for receipt of proposals by the exact time specified in the solicitation, and urgent Government requirements preclude amendment of the solicitation, the time specified for receipt of proposals will be deemed to be extended to the same time of day specified in the solicitation on the first work day on which normal Government processes resume.</p> <p>Proposals may be withdrawn by written notice received at any time before award. Proposals may be withdrawn in person by an offeror or an authorized representative, if the identity of the person requesting withdrawal is established and the person signs a receipt for the proposal before award.</p>
	<p>13. Multiple offers or alternative offers will not be accepted.</p>

CARTS Opportunity Number:		CARTS-12-KOL-0003		Target Modernization and Targetry Range Automated Control and Recording (TRACR) Post Deployment Software Support (PDSS) / Post Production Software Support (PPSS)			
SECTION L PROPOSAL SUBMISSION INSTRUCTIONS and SECTION M EVALUATION CRITERIA:							
Volume I - 1.0 Technical							
Section L	FACTORS	OFFEROR Submission Instructions	Page Limit ¹	Section M	GOVERNMENT Evaluation Criteria	SOW (SPEC/PWS) Paragraph.	Proposal Paragraph Number ²
L.1.0	Factor 1.0: Technical	<p>The Offeror shall discuss their Software Development Plan (SDP) which defines the Offerors proposed software development processes for this program, including key processes which form a basis for any assessed CMMI capability profile or maturity level. The Offeror will indicate their CMMI accredited level. The Offeror must provide verification documentation of their CMMI accredited level and that the level is held by the actual organization/division/group which will be performing the PDSS/PPSS tasks. The Offeror will describe their Configuration Management approach in detail. The Offeror will address issue tracking, bug fixes, technical manual updates, and software version baselining. The Offeror shall describe their process to support mission critical software protection requirements through Army Information Assurance procedures. The Offeror will address the following Information Assurance areas:</p> <ol style="list-style-type: none"> Analyses to define system threats and vulnerabilities of the software. Physical security and administrative controls to aid in maintaining system security and integrity. Ability to integrate security guidance from the Defense Information Systems Agency (DISA). Other areas, as defined by the Offeror determined to be critical to the protection of the system. <p>The Offeror shall discuss their expertise and knowledge of the next generation of software and product line architectures and frameworks.</p> <p>The Offeror shall provide a technical description of their approach and solution for the Sample Aperiodic Task (Attachment 3) in terms of the technical requirements. The Offeror shall document their Sample Aperiodic Task solution through technical narrative, diagrams, code examples (pseudo-code or language specific code), and other applicable documentation and images. The Offeror shall address the impact of the Sample Aperiodic Task change to the entirety of the TRACR software product.</p> <p>The Offeror shall address all items requested in the Sample Aperiodic Task as well as the items delineated in this paragraph. All items (to include the labor breakdown and material are to be provided in the Technical volume. However, all pricing information for these elements are to be included only within the Administration and Pricing Volume (Volume III).</p>	20	M.1.0	<p>The Government will evaluate the Offerors proposal on their proposed software development processes. Emphasis will be placed on:</p> <p>The Offerors CMMI maturity level, capability profile and application of the CMMI process</p> <p>How well the Offeror applies a Configuration Management Approach</p> <p>How well the Offeror documents software issues and applies an Issue Tracking Strategy</p> <p>The Offerors ability to respond to shifting hardware and software requirements</p> <p>The Offerors ability to integrate/align their processes within the CPM construct</p> <p>The Offerors ability and degree of knowledge of service oriented product line architecture and framework</p> <p>The Offerors degree of knowledge of LT2 Product-Line processes, mechanisms, and implementations</p> <p>The Offerors ability to conform to all DOD and Army Information Assurance requirements</p> <p>The Offerors ability to synchronize their proposed software development elements</p> <p>How well the Offeror documents their Sample Aperiodic Task solution through technical narrative, diagrams, code examples (pseudo-code or language specific code), and other applicable documentation and images.</p> <p>How well the Offeror addresses the impact of the Sample Aperiodic Task change to the entirety of the TRACR software product.</p>	3.1.7, 3.2.2, 3.3, 3.5.1, 3.5.7	
Volume I Page Limit:			20				

Volume II - 2.0 Management							
Section L	FACTORS	OFFEROR Submission Instructions	Page Limit ¹	Section M	GOVERNMENT Evaluation Criteria	SOW (SPEC/PWS) Paragraph.	Proposal Paragraph Number ²
L.2.0	Factor 2.0: Management	The Offeror shall describe the management approaches to be used to accomplish the following requirements:	See below	M.2.0	Award Evaluation Criteria:	N/A	N/A
L.2.1	Staffing	<p>The Offeror shall describe and explain their workforce in terms of stability, threshold position descriptions, certifications, training, domain knowledge and experience.</p> <p>The Offeror shall provide a labor breakdown for the Sample Aperiodic Task (Attachment 3) in terms of the staffing requirements.</p> <p>The Offeror shall describe the staffing requirements in terms of their strategy for providing all necessary management, support, and resources to conduct core PDSS/PPSS tasks and various range upgrades, retrofits, and modernization efforts.</p> <p>The Offeror shall describe the staffing requirements in terms of their strategy for providing the necessary engineering resources and support to conduct various prototype and technology insertion efforts.</p> <p>The Offeror shall describe their ability to conduct training to both the users/maintainers and target vendors. The Offeror shall discuss their ability to adapt/tailor training to the target audience.</p> <p>The Offeror shall provide all staffing requirements as requested within the Sample Aperiodic Task (Attachment 3).</p>	10	M2.1	<p>The Government will evaluate the Offeror's proposal to determine how well the Offeror addresses work prioritization, workforce domain knowledge and experience, and cross discipline training of employees.</p> <p>The Government will evaluate the Offerors efficiency of the Sample Aperiodic Task change as measured through the Offeror's proposed labor breakdown (man-hours) of the task.</p> <p>The Government will evaluate the Offerors strategy for providing all necessary management, support, and resources to conduct various range upgrades, retrofits, and modernization efforts.</p> <p>The Government will evaluate the Offerors strategy for providing the necessary engineering resources and support to conduct various prototype and technology insertion efforts.</p> <p>The Government will evaluate the Offerors strategy and implementation for conducting effective training to both the users/maintainers and target vendors.</p>	3.7	
L.2.2	Workflow	<p>The Offeror shall describe and explain their strategy for normalizing workload surge and sag. The Offeror will address their ability to follow an Integrated Master Schedule (IMS) and update it accordingly based on workload increase and decrease.</p> <p>The Offeror shall provide an IMS for the Sample Aperiodic Task (Attachment 3) in terms of the workflow requirements.</p> <p>The Offeror shall describe the workflow requirements in terms of their strategy for providing all necessary management, support, and resources to conduct various range upgrades, retrofits, and modernization efforts.</p> <p>The Offeror shall describe the workflow requirements in terms of their strategy for providing the necessary engineering resources and support to conduct various prototype and technology insertion efforts.</p>	10	M2.2	<p>The Government will evaluate the Offerors strategy for managing constantly shifting levels of workload and the ability to prioritize simultaneous efforts. A key point for consideration will be the ability to develop an Integrated Master Schedule (IMS) and provide agile updates as required.</p> <p>The Government will evaluate the Offerors IMS for the Sample Aperiodic Task.</p> <p>The Government will evaluate the Offerors strategy for providing all necessary management, support, and resources to conduct various range upgrades, retrofits, and modernization efforts.</p> <p>The Government will evaluate the Offerors strategy for providing the necessary engineering resources and support to conduct various prototype and technology insertion efforts.</p>	3.1.3.1, 3.7	
Volume II Page Limit:			20				

Volume III - Administration and Pricing L.3.0 WARNING: No Cost/Pricing Information shall be included in any volume other than the Administrative/Price Volume III.			SECTION M.3.0		
Section L	FACTORS & Sub Factors	OFFEROR Submission Instructions	Page Limit ¹	Section M	GOVERNMENT PRICING Evaluation Criteria
L3.0	Admin. And Pricing	<p>1. The offeror shall provide prices for each contract line item (CLIN) of Section B, including Options for Aperiodic Tasks. The costs associated with those CLINs marked NSP should be priced within the programmatic CLINs. The offeror shall provide cost and fee for each CPFF CLIN.</p> <p>2. A cost breakdown for each cost reimbursable CLIN is required. The format and content will be in accordance with the instructions in FAR Table 15-2 (located at the end of FAR 15.408). The prime contractor's and the subcontractor(s) hours and costs must be traceable to the prime's proposal (by CLIN, by WBS to the second level (X.X), by year and by labor category. The offeror shall identify their Fiscal Year period. A price workbook is provided under Attachment (11) for completion and submittal.</p> <p>3. Offeror shall provide the name, telephone number and email address for their cognizant ACO and their DCAA supervisory auditor. All subcontractors that are required to submit cost proposals shall also submit this same information. If they do not have a cognizant DCMA ACO and/or DCAA Supervisory Auditor, they will so state in their submission. Offeror shall submit the Cage Code and DUNS for the business center which will be providing the support for the contract.</p> <p>4. The offeror shall submit a table/schedule of all subcontracts. At a minimum, the table/schedule will include the subcontractor's name, city/state, Cage Code, DUNS, CLIN reference, proposed amount, subcontract type (T&M, reimbursable, etc.), competitive or non-competitive, along with the DCAA or DCMA POCs (name, telephone number and address).</p> <p>5. The offeror shall provide a cost breakdown (as described in (2) above) for any/all cost reimbursable subcontracts that are \$700,000 or greater. The subcontract proposals shall be submitted with the prime proposal unless the subcontractor considers the data to be company proprietary and objects to providing all of the details to the prime contractor. If not provided with the prime's submission, the detailed proposal will be submitted directly to the Contracting Officer (to be received no later than the proposal due date specified in this RFP). If a non-competitive subcontract is identified for less than \$700,000, the Offeror must provide the Government with their evaluation of the subcontract, along with the Offeror's documentation determining that the price is fair and reasonable.</p> <p>6. If a subcontract (cost reimbursable with a value of \$700,000 or more) is planned to be awarded on a competitive basis, a cost breakdown will not be required. However, the offeror will provide a list of competitors, their quoted prices and the basis for selection of the successful subcontractor; including the results of any cost realism and price analysis that was performed.</p> <p>7. The offeror shall provide documentation regarding the status of their accounting system. Submission of the most recent ACO letter regarding the status of their accounting system is required. If the offeror's accounting system has never been audited by DCAA, the offeror will indicate what steps have been taken to have their accounting system audited by DCAA. If the ACO or DCAA has determined the offeror's accounting system is not adequate, the offeror will identify the deficiencies, the planned / actual corrective action and the estimated date for accounting system audit by DCAA.</p>	No Page Limit	<p>NOTE: No Cost/Price information shall be included in any volume other than the Administration and Pricing volume.</p> <p>The Government will evaluate the cost realism of each Offeror's proposed costs in relation to the Offeror's specific technical and management approach. The Offeror's proposed costs will be evaluated by determining what the Government predicts as the most probable cost for the Offeror's approach to complete the work required under this effort. To the degree that the Government's most probable cost estimate differs from the Offeror's proposed cost, the cost will be adjusted upward or downward for the purposes of evaluation only.</p> <p>The Government will analyze proposed costs in accordance with FAR 15.404-1 for award purposes by adding the total of all CLIN/SLIN prices for the Core tasks, including all options and the Sample Aperiodic Task pricing, (Attachment 11, Pricing Workbook), for the Total Evaluated Cost. Evaluation of options shall not obligate the Government to exercise such options.</p> <p>A Not To Exceed amount will be established for CLINs 0002, 1002, 2002 and 3002 upon contract award. This CLINs value will be established by subtracting the bid price for CLINs 0001, 1001, 2001 and 3001 from the annual budget amount of \$1,600,000 for each year of the contract.</p> <p>CLINs marked as NSP will be included in the evaluation to the extent that those items are priced within the Core CLINs of 0001, 1001, 2001 and 3001.</p>	

			<p>8. The offeror shall provide documentation regarding the status of the subcontractor's accounting system for each and every proposed cost reimbursable subcontract valued at \$700,000 or more. Documentation will be similar to that required of Offeror.</p> <p>9. Offeror shall provide sufficient information to support the reasonableness of their proposed direct labor rates and indirect rates. The order of preference is:</p> <ul style="list-style-type: none"> a. FPRA (Forward Pricing Rate Agreement) b. FPRR (Forward Pricing Rate Recommendation) from cognizant ACO c. ACO approved interim billing rates <p>If none of the above is available (or, if they do not include direct labor rates), the offeror will provide the following:</p> <ul style="list-style-type: none"> d. Direct Labor Rates (for each and every proposed labor category): Offeror will submit the most recent category average and category average rate as of the end of each of the last two completed fiscal years. The "as of" date must be shown for each calculation. For each category and each year, the offeror will identify the number of employees in each calculation. e. Indirect Rates (for each and every proposed indirect rate): Offeror will provide actuals for the most recent year-to-date (base, pool and calculated rate) and the last two completed fiscal years (base, pool and calculated rate). Offeror will state whether or not the prior years' actuals have been audited by DCAA. Offeror will submit forecasted rates for each fiscal year covered in the solicitation (base, pool and calculated rate). Offeror will submit actual sales for each of the last two completed fiscal years, year-to-date sales and forecasted sales (for the current fiscal year end and each fiscal year covered by this solicitation.) <p>10. The identified direct labor and indirect rate information will be submitted for both the offeror and the subcontractor(s) for each and every non-competitive, cost reimbursable subcontract that is \$700,000 or more.</p> <p>11. If a proposed rate is substantially less than the corresponding historical rate, the offeror (and/or subcontractor) will provide narrative to explain the underlying reason(s) for the reduced rate. The Offeror shall provide a cost plus fee for all cost-type CLINs. The Offeror's cost proposal (for all cost-type CLINs) shall mirror the structure of the proposed Work Breakdown Schedule (WBS) provided by the Offeror. The Offeror shall describe internal controls and procedures for minimizing, analyzing and reporting cost growth and cite problems on any cost-type contracts (within the past 3 years) and describe the actions taken to minimize the impact on cost.</p> <p>12. The data table requested within Clause 252.227-7017(d) should be submitted by the offeror within this volume of the proposal.</p>
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No Page Limit

SECTION M.4.0 Basis for Award	
M.4.1	The Government will evaluate proposals to determine compliance with all requirements of the solicitation, including any attachments and exhibits. The Government will evaluate each proposal strictly in accordance with its content. The Government will not assume that the performance will include areas not specified in the Offeror's proposal.
M.4.2	The Government intends to evaluate proposals and award a contract without discussions with Offerors. Therefore, each initial offer should contain the Offeror's best terms from a technical, management and price standpoint. The Government, however, reserves the right to conduct discussions and request proposal revisions, if necessary. If a competitive range is established, the Government may limit the number of proposals to the greatest number that will permit an efficient competition among the most highly qualified proposals.
M.4.3	The proposal must demonstrate to the Government's satisfaction that the Offeror will provide a holistic approach that satisfies each Factor. Strengths, weaknesses and deficiencies of the Offeror's proposal, as well as risks, will be assessed in determining which proposal(s) is most advantageous to the Government.
M.4.4	The Government reserves the right to award no contract or one contract depending on the quality of the proposal(s) submitted and the availability of funds.
M.4.5	The Government may reject any proposal that it evaluates to be unrealistic in terms of proposal commitments, including contract terms and conditions, or unrealistically high or low cost or price when compared to Government estimates, such that the proposal is deemed to reflect an inherent lack of competence or failure to comprehend the complexity and risks.
M.4.6	The Government may judge a proposal to be unacceptable if the proposal contains statements that do not clearly reveal the Offeror's response or contains statements such as "we will use best commercial practices," "we will use standard procedures," or "we will employ well-known techniques," if used without definition or explanation.
M.4.7	The Government may use information other than that provided by the Offeror in its evaluation. Such information, referred to as extrinsic information, is obtained from sources outside the proposal. Sources may include DCAA, DCMA, Government Databases, as well as other means.
M.4.8	Government initiated exchanges with Offerors after receipt of a proposal do not constitute a rejection or counteroffer.
SECTION M.5.0 Relative Order of Importance of Factors	
M.5.0	The award will be made based on the best overall (i.e., Best Value) proposal that is determined to be the most beneficial to the Government, with appropriate considerations given to the 3 (three) evaluation factors: Technical, Management and Price. The relative importance is as follows: The Technical Factor is more important than the Management Factor. The Management Factor is equal to the Price Factor. The non-priced factors, when combined, are significantly more important than the Price Factor. The subfactors within the management factor are of equal importance. Offerors are cautioned that the award may not necessarily be made to the lowest cost offered.

RATING SCHEME

Technical and Management Ratings

The factors will be rated separately from the risk associated with the Offerors approach. The technical rating evaluates the quality of the Offerors solution for meeting the Government’s requirement. The risk rating considers the risk associated with the technical and management approach in meeting the requirement.

Color	Rating	Description
Blue	Outstanding	Proposal meets requirements and indicates an exceptional approach and understanding of the requirements. The proposal contains multiple strengths and no deficiencies.
Purple	Good	Proposal meets requirements and indicates a thorough approach and understanding of the requirements. Proposal contains at least one strength and no deficiencies.
Green	Acceptable	Proposal meets requirements and indicates an adequate approach and understanding of the requirements. Proposal has no strengths or deficiencies.
Yellow	Marginal	Proposal does not clearly meet requirements and has not demonstrated an adequate approach and understanding of the requirements.
Red	Unacceptable	Proposal does not meet requirements and contains one or more deficiencies and is unawardable.

Technical and Management Risk Ratings
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Assessment of technical and management risk, which is manifested by the identification of deficiency(ies) and/or weaknesses(es), considers potential for disruption of schedule, increased costs, degradation of performance, the need for increased Government oversight, or the likelihood of unsuccessful contract performance.

Rating	Description
Low	Has little potential to cause disruption of schedule, increased cost or degradation of performance. Normal contractor effort and normal Government monitoring will likely be able to overcome any difficulties.
Moderate	Can potentially cause disruption of schedule, increased cost or degradation of performance. Special contractor emphasis and close Government monitoring will likely be able to overcome difficulties.

RATING SCHEME

High	Is likely to cause significant disruption of schedule, increased cost or degradation of performance. Is unlikely to overcome any difficulties, even with special contractor emphasis and close Government monitoring.
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Definitions of Key Evaluation Terms

Deficiency: A material failure of a proposal to meet a Government requirement or a combination of significant weaknesses in a proposal that increases the risk of unsuccessful contract performance to an unacceptable level.

Risk: The potential for unsuccessful contract performance. The consideration of risk assesses the degree to which an offeror's proposed approach to achieving the technical or management factor(s) or subfactor(s) may involve risk of disruption of the schedule, increased cost or degradation of performance, the need for increased Government oversight, and the likelihood of unsuccessful contract performance.

Significant Strength: An aspect of the offeror's proposal that appreciably enhances the merit of the proposal or appreciably increases the probability of successful contract performance.

Strength: An aspect of an offeror's proposal that has merit or exceeds specified performance or capability requirements in a way that will be advantageous to the Government during contract performance.

Weakness: A flaw in the proposal that increases the risk of unsuccessful contract performance.

Significant Weakness: A flaw in the offeror's proposal that appreciably increases the risk of unsuccessful contract performance.