

STOC II FAQ's

The questions and answers below have been received from contractors pertaining to the STOC II Acquisition. The answers provided should be considered preliminary in nature and may be subject to change. Additional questions may be sent to STOC2@peostri.army.mil.

1. Will Automatic Re-Qualification based on past performance or others qualifications be considered?

No. PEO STRI will make awards in accordance with the evaluation criteria set forth in the STOC II solicitation. We will not automatically re-qualify existing STOC contractors.

2. Are you still planning on having a STOC II Industry Day?

At this point in time, it is probable PEO STRI will hold the STOC II Industry Day in conjunction with the Training & Simulation Industry Symposium (TSIS) in June 2007. We will post further information pertaining to the Industry Day to the STOC II website in the near future.

3. Are the "Army Socioeconomic Goals" referenced in the PEO STRI Kickoff slides available for review or can you elaborate what those goals are?

The Army Socio-economic Goals for FY07 are as follows:

Small Business:	25%
Small Disadvantaged Business:	8%
Women-Owned Small Bus.	3.5%
HUBZone Small Bus.	3%
SDVOSB	0.8%
HBCU/MI	12.6%

These are Army-wide goals and may not necessarily reflect the specific Socio-economic Goals of PEO STRI, which we will have to coordinate with the Small Business representative.

4. STOC II Kickoff slides indicated a 57% Large Contractor & 42% Small award distribution. Is there a breakout of the anticipated \$\$ based on these ratios?

No.

5. Does PEO STRI anticipate any sample tasks or similar activity being considered as part of STOC II QVL down selects?

Currently, we do not anticipate using sample tasks as part of the source selection criteria. We are in the process of developing the evaluation criteria by which we will make awards.

6. Elaborate on "Areas of Concerns" presented specifically with regard to:
 - a. Elimination of Domains vs. competencies
 - b. Vision for Dynamic Teaming
 - c. Greater inclusion of Smaller Business for Primes
 - d. Limitation of teaming permutations

a. Domains and/or competencies present solutions to certain challenges, while creating others. For example, using the current LVC-T domains, as technologies and requirements merged or the lines between each blurred, the PEO was restricted in its choice of providers and solutions by domains which were no longer relevant. If the PEO could predict the evolution of its business base and requirements for the next 8 years, issues such as this would become less problematic. Using competencies presents similar challenges in long term "predictability." Further, competencies are often more extensive in number and present other management challenges (e.g., do offerors have to be "capable" in all competencies? If not, then how many? Do we specify differing numbers of competency qualifications for different types of companies, say 15 of 21 for full and open and 7 of 21 for small business? Will the number of required competencies drive the need to acquire "teaming partners" to an overly expensive and unmanageable level? Does each competency represent a unique domain?) Domains also, in actuality, represent "stand alone" contractual actions, requiring the PEO to write Domain-unique RFPs and potentially requiring offerors to submit multiple proposals, each adding to the cost of the 1) proposal preparation and 2) proposal evaluation process. Once awarded, the PEO also incurs a substantial "life-cycle cost" in maintaining each domain or competency. On the positive side, Domains allow the PEO to conduct more efficient competitions for delivery/task orders as the number of potential offerors would be constrained to the number of providers in the applicable domain.

This will be an area where Industry suggestions and the exploration of "best of breed" comparable contracts will prove invaluable.

b. The intent is to "incentivize"/constrain teaming such that a team can meet the acceptable standards for technical requirements without undue redundancies. It is not desirable to have 40 different avenues (e.g., multiple team memberships) to acquire the services of a particular provider/subcontractor. Having select companies on multiple teams is not beneficial to the PEO and is expensive for Industry.

c. At this juncture, we fully intend to have small business "set asides" on STOC II. Our intent is to meet or exceed the Small Business Goals for the PEO. In order to do so, we will likely have a broad stable of Small Business Primes within STOC II.

d. See "b" above.
7. Are there key areas relative to gaming technology for STOC II awards that Industry needs to be evaluating in order to help PEO STRI meet its STOC II objectives?

There are none we can currently identify as “key.”

8. If domains are eliminated, what type of work will STOC II likely focus on in the Mission Support realm?

This is still a work in progress. See the response to 6a above. One possibility may be to have a Services/Advisors and a Products line, each potentially mutually exclusive. These could further be subdivided into Small Business Set Aside awards and Full & Open awards.

9. What will be the biggest surprise (if any) to Large Scale Companies for STOC II?

The Government will place significantly more focus on the Prime’s accomplishments relative to meeting the goals of its Subcontracting Plan and subsequent Small Business Participation Plans at the order level. We expect to include subcontracting clauses/provisions that will have substantial repercussions for Primes that fail to meet their subcontracting goals. Such repercussions could include not exercising future Option year ordering periods, and/or a suspension of the ability to propose on new orders for periods of time.

10. How can potential STOC II Offerors obtain a copy of the original STOC RFP?

Requests for the original STOC RFP must be made via the Freedom of Information Act (FOIA) channel. Please submit your request to Ms. Susan Reyes, the FOIA Specialist for NAVAIR Orlando TSD. Susan's P.O.C. info is as follows:

Susan Reyes, FOIA Specialist
NAVAIR Orlando TSD
12350 Research Parkway
Orlando, FL 32826
(407)380-4081
susan.reyes@navy.mil

11. Is there a pre-release of the SOW for STOC II? If not, when will it be released?

We will include a draft SOW in the release of the draft solicitation package the PEO will issue sometime after the Training & Simulation Industry Symposium (TSIS) held in June 2007.

12. Will there be Small Business Set-Aside awards at the Prime contract level?

We anticipate there will be a number of Small Business Set-Aside awards made under STOC II. The PEO has not settled on an Acquisition Strategy and, as a consequence, has not determined the exact number or range of set-aside awards.