

**STOC II Draft RFP (W900KK-08-R-0001)**  
**Questions & Answers**

*Answers to questions submitted, but not included in this initial set of Q&As, will be provided in a subsequent posting of Q&As in the near future.*

1. During the STOC II Acquisition Strategy Overview presentation at the June Training & Simulation Industry Symposium (TSIS), you indicated a preference for Prime Contractor's with an ability to execute requirements on their own or form teams at the Delivery Order/Task Order level, if necessary. Has this strategy changed?

No.

2. **If our company consists of multiple divisions, can each division submit a separate proposal or must we propose as one company? Could each division receive a separate award?**

**The Government will provide a revised answer in a subsequent set of Q&As.**

3. The Labor Categories listed in Attachment 4 appear to be limited, given the length and projected dollar value of the STOC II IDIQ. Does PEO STRI anticipate increasing the number of Labor Categories in the Final RFP?

Yes.

4. What is the cut off date for questions regarding the Draft RFP?

31 December 2007

5. Reference: Section L, Clause 5152.219-5001: This clause encourages a 5% goal for small disadvantaged business firms. Is the 5% SDB goal based on purchases made by the contractor, or on total contract value (less profit)?

The 5% goal referenced in this clause applies only to the Subcontracting Plan requirement for Large Businesses. As such, this 5% goal is based on total subcontract dollars, not total contract value.

6. Will the proposal be evaluated strictly on the prime's capability or will any part of the evaluation be based on a combined team's capability? Does the Government expect Offerors to establish a "stable" of subcontractors to support overall program requirements or to establish contractor/subcontractor team in response to specific task order requirements?

The Government will evaluate the Offeror's proposal as it is submitted. The acquisition strategy is to encourage single prime contractors at the ID/IQC level. However, the Government will not penalize an offeror who proposes a team at the ID/IQC level. See question #1.

7. PEO STRI's recently broadened customer base includes agencies responsible for joint training of US and International Partners. The contract includes Foreign Military Sales provisions. It would

seem that such tasks could warrant the issuance of a task-specific DD 254 to allow access to NATO or Foreign Government Information (blocks 10g and 10h). Meanwhile, Section H.24 of the draft contract indicates that certain tasks could involve information classified higher than SECRET, and yet this section refers to the DD 254 included in the contract, which is limited to SECRET.

We respectfully recommend that Section H.24 be modified to state that “Tasks which require access to information beyond that which is authorized by the initial DD 254 will be accompanied by a new, task-specific DD 254.” This modification of the text would cover both foreign and higher-classification issues and would also be consistent with Section H.14.(b)(2).

Section H.24 will be revised to include such language.

8. There is not a universally accepted definition of Knowledge Engineering. We respectfully request that PEO STRI provide its definition.

Paragraph 3.1.2 of the SOW will be revised to read as follows:

The Contractor shall perform knowledge acquisition (KA) and knowledge engineering (KE) activities to better scope and define high level requirements. Through performance of KA/KE activities, the contractor shall document and transform knowledge collected from authoritative sources, to include subject matter experts, into computationally useful products (data and/or algorithms) that support system designers and software engineers. The Government will address specific requirements for knowledge acquisition/ engineering in each specific delivery order/task order.

9. May offerors propose separate rates for each performer (i.e. prime contractor, subsidiaries/other divisions, subcontractors) within each government labor category?

For evaluation purposes at the IDIQ level, Offerors are to only provide rates for the Prime contractor. Time & Materials rates for subcontractors will be negotiated at the DO/TO level, as applicable.

10. Is the Government’s estimate of required labor hours by category going to be provided as part of the RFP or Attachment 6, or only used in the government price evaluation and not provided to offerors during the RFP?

The Government will provide the labor hours for each labor category in Attachment 6.

11. Table L-2 on page 68 of the Draft RFP appears to indicate that Offerors should place the Subcontracting Plan in Volume VI-Administrative Information and not Volume IV-Small Business Participation Plan. Is this a correct interpretation?

Yes. The Small Business Participation Plan is separate from the Subcontracting Plan. All Offerors are required to submit a Small Business Participation Plan, but only Large Businesses are required to also submit a Subcontracting Plan IAW FAR 52.219-9.

12. Paragraph L.3.1 of the draft RFP states that the written proposal is to be submitted in Microsoft Word 2003 format. There are also strict limits on the margins, font size, and page counts. Considering that MS Office products have a tendency to change the layout / pagination when

opened on different machines, would it be permissible to deliver the written proposal using a .pdf file format in place of or in addition to the MS Word version?

No, .pdf format is unacceptable.

13. Paragraph L.3.2.2 indicates offerors shall “submit all volumes in standard size 3-ring binders”. Are all volumes (save Volume V, Cost/Price) to be in the same binder or is each volume to be in its own binder? What is meant by a standard size as 3-ring binders come in multiple sizes? How many copies are required to be submitted?

Each volume shall be submitted in a separate binder. Offeror may choose any size binder. See Table L.1 for copy submission requirements.

14. Paragraphs L.1.8 and L.3.2.1 alludes to an electronic/CD copy of the proposal being provided. Is an electronic and/or CD copy required? How many CD's? Does Volume V go on the same CD as the other volumes or should it have its own CD? Is electronic submission of the proposal by e-mail acceptable? Are the zip instructions in L.3.2.1 applicable to the file copied to the CD?

CD copy is required. Electronic submission by email is unacceptable. See Table L.1 for copy submission requirements. Each volume should have its own CD. Zip instructions in L.3.2.1 will be deleted.

15. Paragraphs L.5.0 states “The Government’s interest is in selecting Prime Contractors which have the processes and procedures for performing direct work, forming teams to address specific Government requirements and managing /integrating Subcontractor efforts into a coherent, synchronized final product or service.” Paragraph M.2.0 states “This source selection will focus on the capabilities of the Prime contractor (Offeror).” These statements are consistent with PEO STRI information provided during industry meetings. To be clear, does this indicate teaming at the ID/IQ level is not a factor in selection and award?

The Government can not prohibit teaming. The acquisition strategy is to encourage single prime contractors at the ID/IQC level. However, the Government will not penalize an offeror who proposes a team at the ID/IQC level. However, see question #1.

16. In Section L.4.0, at the bottom of the page, the Draft RFP states that Offerors should minimize cross-referencing to other volumes. If the Subcontracting Plan is to be placed in Volume VI-Administrative Information, may Offerors cross-reference this plan in Volume I-Management Plan, -Subcontractor Management Plan, and/or Volume IV-Small Business Participation Plan?

Yes, if necessary.

17. The instructions for Table L-2 state: “The Offeror shall complete the Cross Reference Matrix by indicating the proposal volume/paragraph corresponding to the Section L, Section M, and Statement of Work (SOW) references and submit a copy as an attachment to the proposal in Volume VI- Administrative.” Is it correct to assume that Offerors should add a column to Table L-2 for SOW references in the final submission?

No, the Government will revise instructions for Table L-2 to delete the requirement for SOW references within the Matrix.

18. Is there any chance that the NAICS code selected (333319, 500 employee size standard) for this acquisition might change in order to allow smaller companies a better chance of competing?

No. The Government has determined that this NAICS code most appropriately matches the nature of the work to be performed under STOC II.